

Acolhimento de Delegação do Malawi Study tour from Malawi water sector to Portugal



Date: *Wednesday, May 15th, 2024*

Place: *Auditório AICEP - Rua de Entrecampos, nº 28, Lisbon – Portugal*



DELEGATION

NAME OF OFFICIAL	ORGANIZATION	DESIGNATION
Martha Chizimba	Ministry of Finance and Economic Affairs	Director – Public Finance Management Systems
Elias Macdonald Chimulambe	Ministry of Water and Sanitation	Principal Secretary
Prince Wellington Mleta	Ministry of Water and Sanitation	Director of Water Supply Services
Robert Tiona Hanjahanja	Blantyre Water Board	Chief Executive Officer
Stainley Bakolo	Blantyre Water Board	Projects Implementation Unit Manager
Dennis Stan Chinseu	Blantyre City Council	Chief Executive Officer
Lingalireni Mihowa	Lilongwe Water Board	Chairperson – Operations and Projects Committee
Silli Laja Mbewe	Lilongwe Water Board	Chief Executive Officer
Gustaff Taona Lickie Chikasema	Lilongwe Water Board	Director of Production and Distribution
Ephraim Msonda Banda	Lilongwe Water Board	Projects Implementation Unit Manager
Ivaylo Hristov Kolev	World Bank	Senior Water and Sanitation Specialist
Tesfaye Bekalu Wondem	World Bank	Senior Water Resources Specialist

Entities



PWP – Portuguese Water Partnership

(<http://www.ppa.pt/?lang=en>)



AGS Water Solutions

(<https://www.ags.pt/en>)



Aquapor Serviços

(<https://www.aquaporservicos.pt/>)

PWP intends to bring together the efforts of the four essential components of the water sector: companies, ranging from design to management, including equipment suppliers and construction contractors; universities and research centers, where the knowledge that is at the basis of the value chain is generated and transmitted; professional associations, that have been contributing to consolidate and give identity to the sector and public administration institutions that are part of the “Portuguese model” or play a key role in its internationalization.

A company focused on preserving the environment acting throughout the water cycle. Develops activities from consulting and development of specialized engineering services to the management, operation and maintenance of urban water systems and treatment facilities.

Aquapor, part of the Saur Group, is the market leading player in the Municipal Concession Management and in the provision of water supply and sanitation services directly to the population, municipalities and industries.

Entities



EPAL - Empresa Portuguesa de Águas Livres

(<https://www.epal.pt/EPAL/en/homepage>)

EPAL is the largest and oldest Portuguese company in the water sector and is today a world-renowned company dedicated to the integral management of the urban water cycle.



Be Water, SA

(<https://www.bewater.com.pt/ing>)

Be Water, S.A., is a private company operating in the water market and industry.

Created in Lisbon in 1991, the company is currently owned by the multinational group Beijing Enterprises Water Group which, in 2013, started its activity in Portugal, through BEWG (PT), S.A.

Wakaru

(<https://wakaru.eu/>)

Wakaru is a technology-based company, focused on developing Big Data solutions to manage, analyse and process complex events in real time; the creation of 100% digital customer experience ecosystems; software development services or tailor-made integration, innovation and R&D, talent outsourcing, auditing and consulting in management systems and information technologies.



Baseform

(<https://baseform.com/np4/home/>)

Baseform is proud to be 100% owned and managed by its founders. We're also proud that our product is 100% designed for water, from the ground up. Since the company's inception in January 2015, we've rapidly gained a leading position in the markets where we are present.



PWP MEMBERS

NAME OF OFFICIAL	ORGANIZATION	DESIGNATION
António Jorge Monteiro	ENGIDRO	Managing Partner
Ana Teresa Silva	ENGIDRO	Gestora Projectos Internacionais
Sérgio Costa	AQUALOGUS	General Manager
Rui Manuel Lourenço	EPAL	Executive Board Member
Abílio Castro	PROCESL	Head of Business Unit
Luis Fragoso	POLITEJO	Head of Export Unit
João Luis	POLITEJO	Export Manager
Pedro Cunha Serra	TPF	Board Advisor and Consultant
Miguel Silva	TPF	Deputy Director / Hydraulics and Environment Department
João Nunes	TPF	Markets Director
Nuno Ferraz	COBA	Project Manager - International Commercial Direction
Paulo Esteves	WAKARU	Chief Science Officer



PROGRAMME MAY 15TH 2024



- 10:00-10:20** Welcome address and presentation of the Portuguese Water Partnership
- João Simão Pires, PWP
- 10:20-11:00** Features and challenges of the Malawian water and sanitation sector and scope of the World Bank's ongoing support
- *Prince Wellington Mleta, Ministry of Water and Sanitation, Malawi**
 - *Ivaylo Hristov Kolev, World Bank**
- 11:00-12:00** Non-revenue water mitigation – The experience of leading Portuguese utilities
- Alberto Carvalho Neto, BeWater, BEWG
 - Ricardo Guimarães, EPAL, Aguas de Portugal
 - Vitór Prisca, Wakaru
 - Isabel Costa, Águas de Cascais, Aquapor/ AGS
 - *João Pedro Fernandes, Baseform**
- 12:00-12:30** Discussion and next steps

Place: Auditório AICEP - *Rua de Entrecampos, nº 28, Lisbon – Portugal*

** Speakers to be confirmed*



Portuguese Water
Partnership

The Portuguese Water Partnership

*Welcoming the Delegation from the Malawi water sector and the
World Bank*

Lisbon, May 15th, 2024

João Simão Pires
Executive Director

Portugal has been for centuries a country open to the world

**This attitude gives
us a great
motivation and
openness for
dealing with all
nations and
continents,
regardless of their
cultures and beliefs**

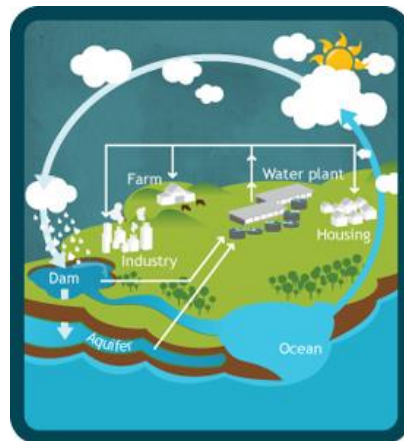
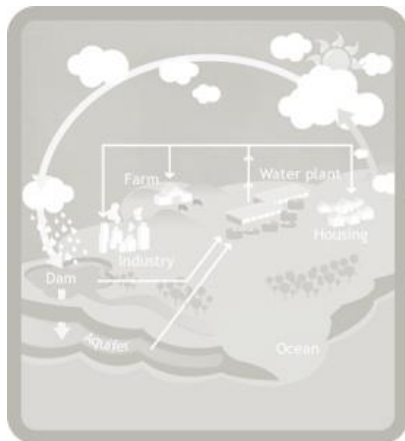
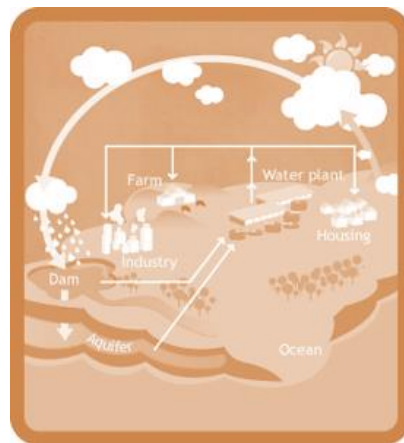
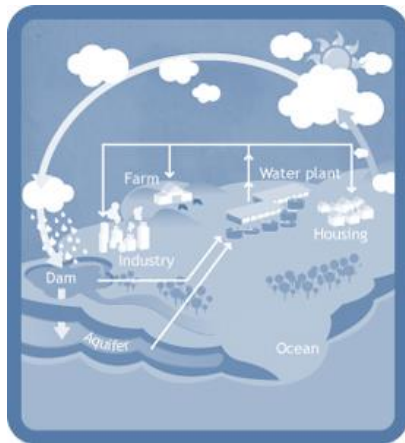


What is needed nowadays when addressing water issues:



**The same problems with approaches differently shaped
throughout history**

But those different approaches aim at the same result:



**sustainable provision of
water for all uses,
at an affordable price,
managed under a proficient
governance system**

The Portuguese Water Partnership



A Portuguese contribution for a global and sustainable
water development

Mission

To promote an **effective cooperation** among people, institutions and enterprises in order to project the **knowledge and capabilities** of the **Portuguese Water Sector** in the world and to catalyse **opportunities in international markets** in a framework of sustainable development projects in line with the Sustainable Development Goals



Portugal has significant expertise in:

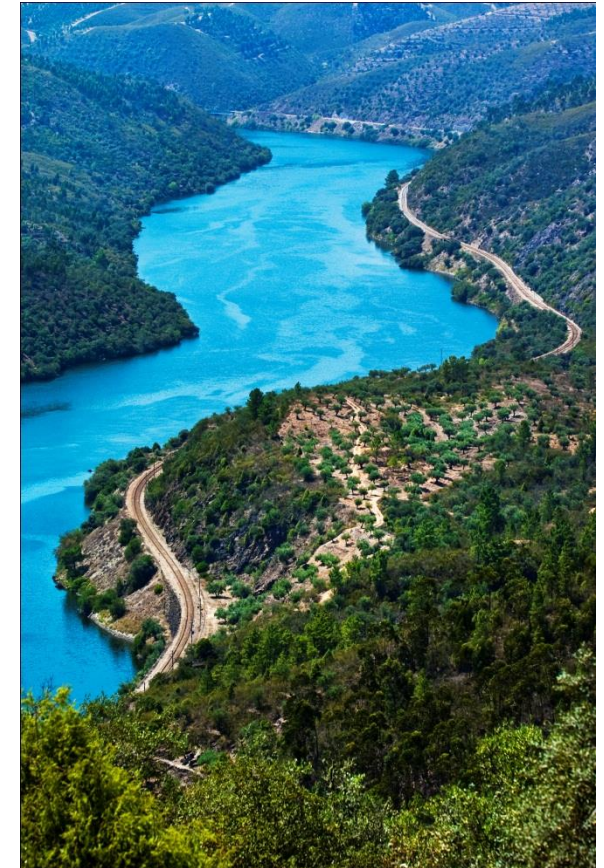
Water Resources

Water Services

Hydraulic Developments

Coastal Management

**Governance and Water
Institutions**

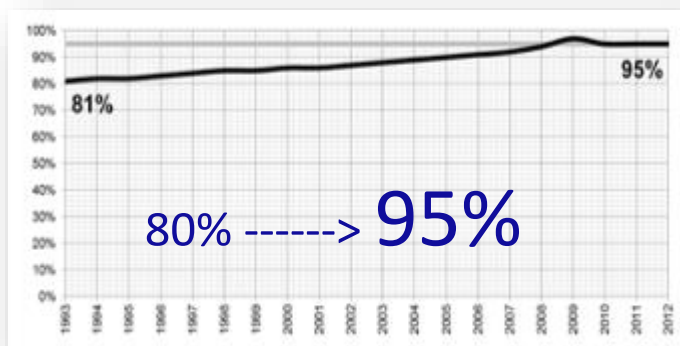


Over the last 30 years, there has been an impressive evolution in the water sector in Portugal...

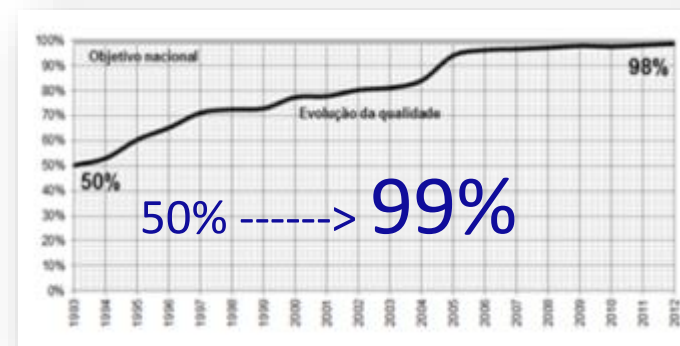
1993-2023

Evolution in some key indicators

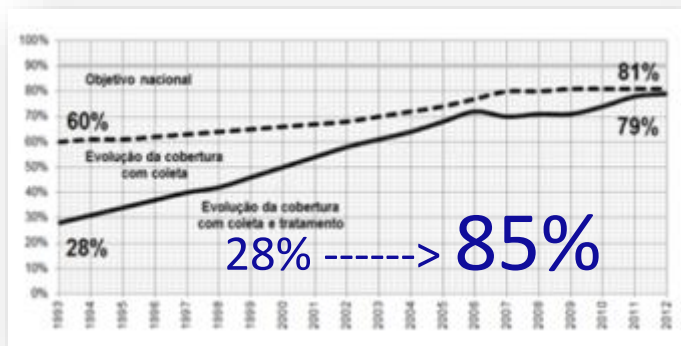
access to public water supply systems



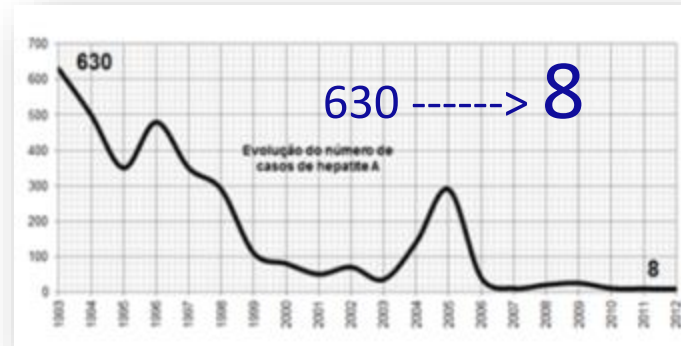
drinking water quality control



Wastewater treatment



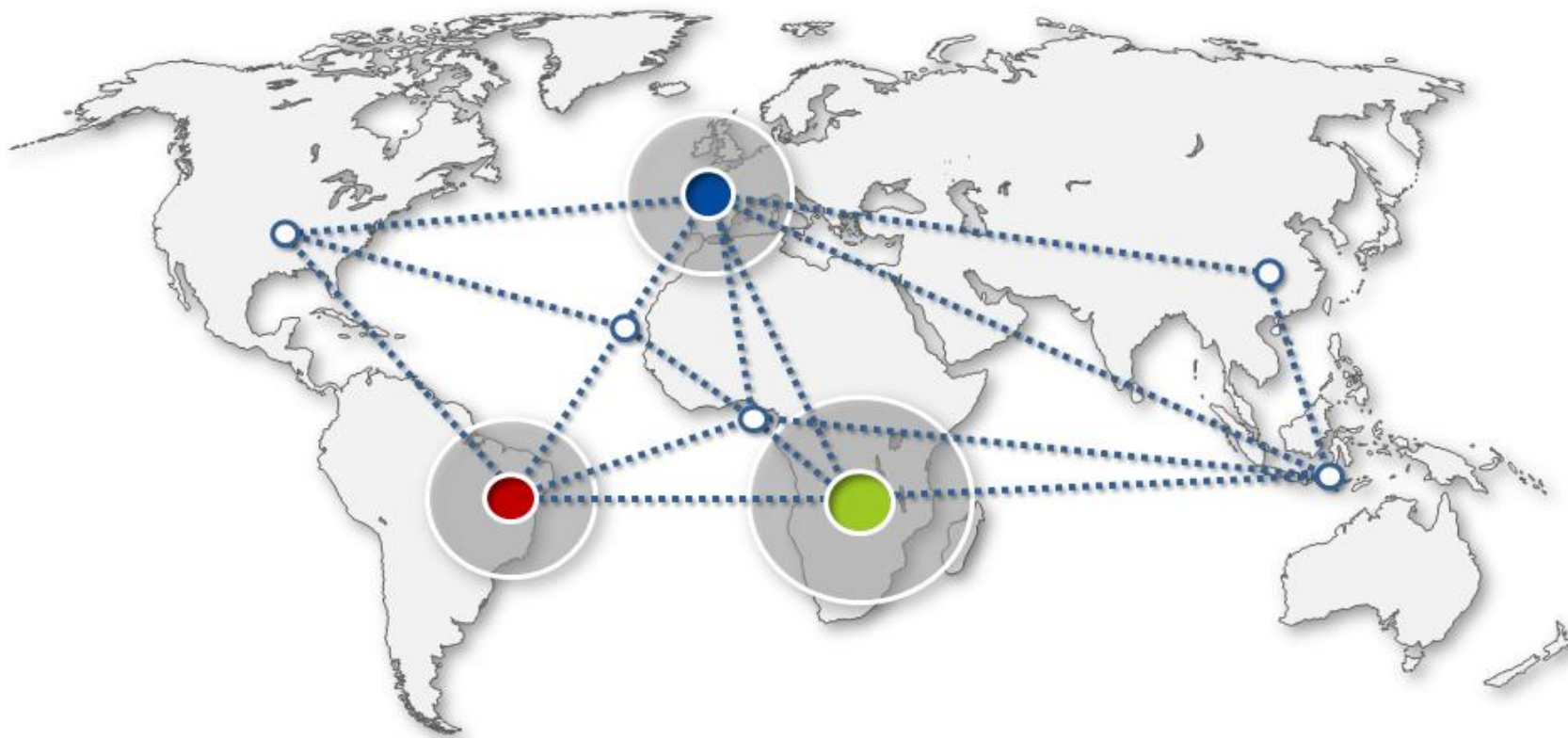
Hepatitis A



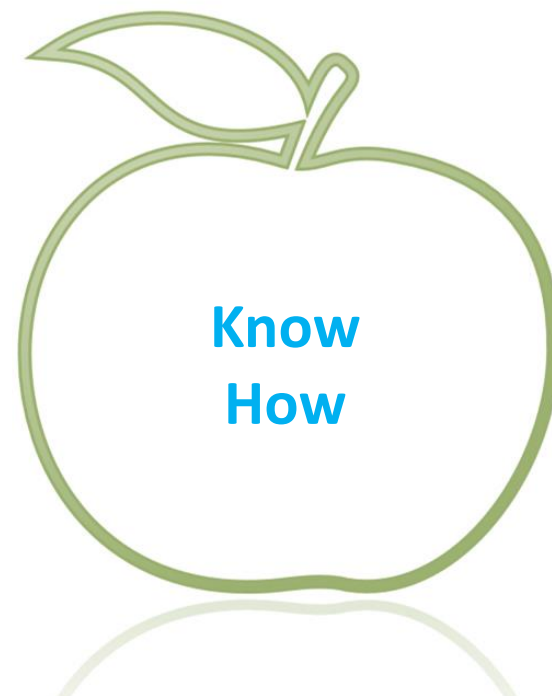
These achievements were implemented by a solid and mature cluster of private and public institutions dedicated to water



Several of those institutions have business or developed
close links abroad

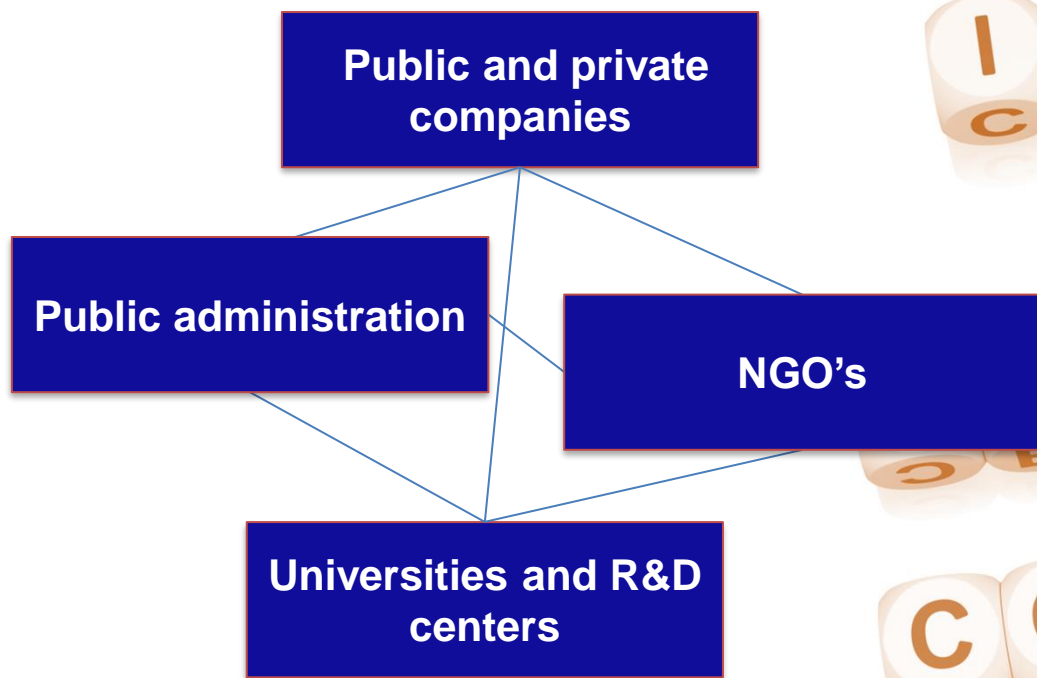


...and are willing to share the results of this successful process of change:



... in the different components of the Value Chain.

The PWP Partners





Portuguese Water
Partnership

SMEs with Solid Expertise

Top Research Centers

Modern institutions

Open to international partnerships

The Portuguese Water Cluster has
excellent conditions for innovative
win-win partnerships



*Whatever we possess becomes of double value when
we have the opportunity of sharing it with others!*

JEAN-NICOLAS BOUILLY (1763-1842)

Portuguese Water Partnership

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Portugal

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